

**Eno Transportation Foundation
2024 Cash Budget**

DRAFT

	Programs	General and Admin	Total 2024	Projected Total 2023	
Revenue:					
1	Program revenue	1,471,065	0	1,471,065	1,148,352
2	Contributions, Donations, and Grants	1,838,323	98,228	1,936,550	1,254,015
3	Investment Income (5% draw)	33,525	335,609	369,134	365,930
4	Total Program and Contribution Revenue	3,342,912	433,837	3,776,749	2,768,297
Organizational Expenses					
5	Rent	0	141,274	141,274	119,090
6	Salaries	1,169,720	638,382	1,808,101	1,626,782
7	Benefits	222,869	121,632	344,501	287,158
8	Professional Fees	355,969	136,425	492,394	435,888
9	Office Expenses	46,495	103,177	149,672	122,736
10	Insurance	0	25,000	25,000	21,134
11	Travel	110,000	12,000	122,000	133,684
12	Meetings	425,000	118,000	543,000	425,766
13	Depreciation and Other	1,500	75,320	76,820	33,498
14	Total Expenses	2,331,552	1,371,210	3,702,762	3,205,736
15	Net program revenue before overhead	1,011,360	(937,373)	73,987	(437,439)
16	Overhead Allocation	937,373	(937,373)	0	0
17	Net Income/(loss) (not including Line 3 draw)	-	-	(295,147)	(803,369)
18	Net income/(loss)	73,987	0	73,987	(437,439)
19	% Total Draw			4.00%	10.98%

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	ETW	Consulting & Grants	Policy Initiatives	Courses (TMM & TSE)	LDC	MAX (AirMax & Eno/Max)	Fellowships & Alumni	Total Programs
Revenue:								
Program revenue	\$ 104,000	\$ 719,765	\$ 10,000	\$ 632,300	\$ 5,000	\$ -	\$ -	\$ 1,471,065
Contributions, Donations, and Grants	\$ 589,358	\$ 50,000	\$ 246,420	\$ 290,877	\$ 88,339	\$ 544,160	\$ 29,169	\$ 1,838,323
Investment Income (5% draw)	\$ -	\$ -	\$ -	\$ -	\$ 21,858	\$ -	\$ 11,666	\$ 33,525
Total Program and Contribution Revenue	\$ 693,358	\$ 769,765	\$ 256,420	\$ 923,177	\$ 115,197	\$ 544,160	\$ 40,836	\$ 3,342,912
Organizational Expenses								
Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Salaries	\$ 248,165	\$ 286,673	\$ 129,296	\$ 151,258	\$ 114,040	\$ 190,291	\$ 49,996	\$ 1,169,720
Benefits	\$ 47,283	\$ 54,620	\$ 24,635	\$ 28,819	\$ 21,728	\$ 36,256	\$ 6,173	\$ 222,869
Professional Fees	\$ -	\$ 44,969	\$ -	\$ 185,000	\$ 5,000	\$ 121,000	\$ -	\$ 355,969
Office Expenses	\$ -	\$ -	\$ -	\$ 32,295	\$ 4,400	\$ 9,800	\$ -	\$ 46,495
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Travel	\$ -	\$ 2,000	\$ -	\$ 35,500	\$ 12,500	\$ 60,000	\$ -	\$ 110,000
Meetings	\$ -	\$ -	\$ -	\$ 337,000	\$ 43,000	\$ 40,000	\$ -	\$ 425,000
Depreciation and Other	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ 1,000	\$ -	\$ 1,500
							\$ -	
Total Expenses	\$ 295,448	\$ 388,263	\$ 153,932	\$ 770,372	\$ 200,668	\$ 458,347	\$ 56,170	\$ 2,331,552
Net program revenue before overhead	\$ 397,909	\$ 381,502	\$ 102,488	\$ 152,805	\$ (85,471)	\$ 85,813	\$ (15,334)	\$ 1,011,360
Overhead Allocation	\$ 207,535	\$ 198,900	\$ 108,128	\$ 126,494	\$ 95,369	\$ 159,136	\$ 41,811	\$ 937,373
Net Income/(loss) (not including Line 3 draw)	\$ 190,374	\$ 182,602	\$ (5,639)	\$ 26,311	\$ (202,698)	\$ (73,323)	\$ (68,811)	\$ 40,462
Net income/(loss)	\$ 190,374	\$ 182,602	\$ (5,639)	\$ 26,311	\$ (180,840)	\$ (73,323)	\$ (57,145)	\$ 73,987