

Eno Transportation Foundation
2023 Cash Budget
FINAL - Approved December 13, 2022

	Programs	General and Admin	Total 2023	Total 2022	
Revenue:					
1	Program revenue	1,576,283	0	1,576,283	1,241,615
2	Contributions, Donations, and Grants	1,449,728	107,523	1,557,250	1,269,215
3	Investment Income (5% draw)	22,659	343,271	365,930	454,827
4	Total Program and Contribution Revenue	3,048,669	450,794	3,499,463	2,965,657
Organizational Expenses					
5	Rent	0	137,160	137,160	112,945
6	Salaries	1,165,382	614,914	1,780,295	1,426,186
7	Benefits	216,155	114,054	330,209	247,188
8	Professional Fees	325,000	170,325	495,325	472,823
9	Office Expenses	27,020	104,777	131,797	99,211
10	Insurance	0	25,000	25,000	20,413
11	Travel	95,500	10,000	105,500	58,079
12	Meetings	372,030	96,500	468,530	215,141
13	Depreciation and Other	960	70,100	71,060	20,674
14	Total Expenses	2,202,047	1,342,829	3,544,876	2,672,660
15	Net program revenue before overhead	846,622	(892,035)	(45,413)	292,997
16	Overhead Allocation	892,035	(892,035)	0	0
17	Net Income/(loss) (not including Line 3 draw)	-	-	(411,343)	(161,830)
18	Net income/(loss)	(45,413)	0	(45,413)	292,997
19	% Total Draw			5.62%	1.78%

**Eno Transportation Foundation
2023 Cash Budget**

	ETW	Consulting & Grants	Policy Initiatives	Courses (TMM & TSE)	LDC	MAX (AirMax & Eno/Max)	O'Bryant & Alumni	Total Programs
Revenue:								
Program revenue	\$ 78,000	\$ 607,000	\$ -	\$ 606,950	\$ -	\$ 284,333	\$ -	\$ 1,576,283
Contributions, Donations, and Grants	\$ 524,186	\$ 75,000	\$ 317,302	\$ 211,462	\$ -	\$ 313,280	\$ 8,498	\$ 1,449,728
Investment Income (5% draw)	\$ -	\$ -	\$ -	\$ -	\$ 11,639	\$ -	\$ 11,019	\$ 22,659
Total Program and Contribution Revenue	\$ 602,186	\$ 682,000	\$ 317,302	\$ 818,412	\$ 11,639	\$ 597,613	\$ 19,517	\$ 3,048,669
Organizational Expenses								
Rent	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Salaries	\$ 235,452	\$ 341,010	\$ 145,472	\$ 183,976	\$ 7,640	\$ 238,008	\$ 13,822	\$ 1,165,382
Benefits	\$ 43,672	\$ 63,251	\$ 26,982	\$ 34,124	\$ 1,417	\$ 44,146	\$ 2,564	\$ 216,155
Professional Fees	\$ -	\$ 35,000	\$ -	\$ 175,000	\$ -	\$ 115,000	\$ -	\$ 325,000
Office Expenses	\$ -	\$ -	\$ -	\$ 24,020	\$ -	\$ 3,000	\$ -	\$ 27,020
Insurance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Travel	\$ -	\$ 20,000	\$ -	\$ 33,500	\$ -	\$ 42,000	\$ -	\$ 95,500
Meetings	\$ -	\$ 1,500	\$ -	\$ 337,830	\$ -	\$ 32,700	\$ -	\$ 372,030
Depreciation and Other	\$ -	\$ -	\$ -	\$ 660	\$ -	\$ 300	\$ -	\$ 960
Total Expenses	\$ 279,124	\$ 460,761	\$ 172,455	\$ 789,110	\$ 9,057	\$ 475,154	\$ 16,386	\$ 2,202,047
Net program revenue before overhead	\$ 323,062	\$ 221,239	\$ 144,847	\$ 29,302	\$ 2,582	\$ 122,459	\$ 3,132	\$ 846,622
Overhead Allocation	\$ 193,023	\$ 216,219	\$ 119,258	\$ 150,823	\$ 6,263	\$ 195,118	\$ 11,331	\$ 892,035
Net Income/(loss) (not including Line 3 draw)	\$ 130,039	\$ 5,020	\$ 25,590	\$ (121,522)	\$ (15,320)	\$ (72,659)	\$ (19,219)	\$ (68,071)
Net income/(loss)	\$ 130,039	\$ 5,020	\$ 25,590	\$ (121,522)	\$ (3,681)	\$ (72,659)	\$ (8,200)	\$ (45,413)